

## ▶ THE HUNT DIFFERENCE

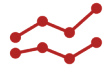
**Hunt Real Estate Capital**, a division of Hunt Capital Holdings has a 46-year history of financing multifamily and commercial real estate nationwide. We have worked with hundreds of direct borrowers, property owners, privately and publicly owned real estate firms, developers, nonprofit housing organizations, and public housing authorities to provide advice and creative financing for their properties.

### WHY HUNT?



#### **Strong Originations Track Record.**

Hunt's commercial real estate/multifamily lending capabilities are supported through its regional footprint and deep connections with direct borrowers and brokers nationwide.



#### **Strength in Servicing.**

Hunt currently manages a \$15.8 billion servicing portfolio. In-house active asset management and servicing ensures the implementation and execution of sponsor business plans and budget requirements through the life of the loan.



#### **Experienced Management.**

The senior members of our originations team average over 25 years of experience in real estate investment, asset management, and capital markets, providing seasoned expertise and an extensive network of relationships.

#### **70+ Credit Expertise.**

With a Chief Investment Officer, five credit officers and 70+ underwriters nationwide, Hunt has the expertise and market Intelligence to make appropriate credit decisions on a wide range of financing opportunities.



#### **Strong National Footprint.**

Hunt has a nationwide team of more than 250 experienced professionals, including 80+ originators across 24 offices.



#### **Dual-Pronged Lending Platform.**

Hunt has leveraged its strong historical focus on Agency lending to lend through its Proprietary Lending Program, which focuses on financing a wide range of commercial real estate assets.

### PRODUCTS AND SERVICES

**Hunt Real Estate Capital** offers balance sheet lending solutions for multifamily and most other commercial properties. We provide short-term, non-recourse loans from \$5 million and up. Because of our robust agency capabilities, we are often able to work with clients at the end of their loans to find permanent or long-term lending solutions best suited to grow their business.

#### CONSTRUCTION LOANS

This program provides moderate leverage construction loans to multifamily developers in gateway markets and to projects being built at the lower quartile of the price per square foot range in top 30 MSAs across the U.S.

#### FLOATING-RATE BRIDGE LOANS

Hunt Real Estate Capital's Bridge Loan Program provides short-term loans to facilitate the transition to stabilization for properties in need of capital improvements and/or preparation for permanent term financing.

#### FIXED-RATE LOANS

Hunt Real Estate Capital's Proprietary Fixed-Rate Loan Program provides competitive long-term financing for borrowers seeking to acquire or refinance stabilized assets with a certainty of execution.

#### MULTIFAMILY MEZZANINE LOANS

Hunt Real Estate Capital's Mezzanine Program provides attractive financing for borrowers seeking to increase leverage through the Fannie Mae Conventional DUS<sup>®</sup> Mortgage Loan program.

Approximately 62% of Hunt Real Estate Capital's servicing portfolio is contained in Top-20 MSAs, with the remaining 38% spread across more than 250 secondary and tertiary markets throughout the United States

## OUR NATIONWIDE PRESENCE



- **Headquartered in New York City**, originations across all 50 states
- **250** full-time employees
- **87** originators nationwide | **77** underwriters
- **25** offices
- **1,000+** active direct relationships with borrowers, businesses, real estate developers and sponsors

## PART OF THE HUNT COMPANIES FAMILY

Hunt Real Estate Capital includes the Mortgage Banking business of Hunt Companies, Inc., a private, fourth generation family-owned commercial real estate firm. From humble beginnings in El Paso, Texas in 1947 as a simple hardware store, Hunt Companies has grown and diversified into a multi-billion dollar global real asset platform. With more than 6,000 employees spanning 80 offices globally, Hunt Companies has created a vertically integrated real estate operating network with expertise and insight across the multifamily sector and beyond.

- Privately owned and founded in **1947**
- Over **1,700** direct employees among 46 offices nationwide. Including affiliates, the companies employ over **6,000** additional employees across **80** offices
- **Largest owner** of privatized military housing units in the U.S.
- **3rd largest** U.S. apartment property management portfolio with 193,000 units managed
- **14th largest** U.S. affordable housing developer
- **9th largest** U.S. multifamily owner
- **Top 30** mortgage servicing portfolio

Hunt Real Estate Capital has originated more than **\$27 billion** of commercial mortgage loans